

# Volvo Penta

## What do Volvo Penta mean by exchange parts?

Originally “exchange” parts were remanufactured parts that Volvo Penta remanufactured using returned parts.

Over the last couple of years Volvo Penta has not been doing very much remanufacturing and instead has supplied new units as “exchange” units while still collecting the cores so that Volvo Penta has core units to use to re-start the remanufacturing process.

An “exchange” part and a new part are then identical and both come with the same one year warranty.

So in this case part number 3801714 which is a lower IPS unit (1.94:1) is mostly likely a new unit that has been designated as an “Exchange” unit. And the 3804714 is the refundable core unit amount.

When you purchase 3801714 for \$10,122.93 you will also have to pay \$4,000 for the core charge (under 3804717).

The core charge of \$4,000 is refunded to you once we receive your old IPS lower unit back to Marine Parts Express. We do a fair amount of paperwork and send the lower unit back to Volvo Penta for their exchange program.

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