

# Part Number Questions

## Replacement and Expired Part Numbers on our Web Site Questions

Hello Sir:

I believe you talked with Fred today about your 861926T3. This part has been superceeded by a kit 892798A01 which is a complete ECM conversion kit. The original part number 861926T3 is no longer available and I

have called around before and no one seems to have it on their shelves any longer.

J. D. Neeson

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Hello,

I talked to a butch of poeple trying to find this part cheaper. Your web sight is the only one that listed the replacement part number with the old part and price. Which infers that you are selling the new part at the price listed. Even the invoice has the new part number list. No I am not interested in the new price.

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Hello:

I am sorry, that I don't have the part under the old number. Mercruiser changed this to a kit about 5-6 years ago and all the people who had the old part on their shelves (like we used to) have had them snapped over time as the price for the new kit is so high. If I still had the old part number on my shelf I would be happy to sell it to you for the original price.

On the issue of keeping the old part numbers on the web site we have had many discussions on this issue. On one hand we don't like to mis-lead people that we have parts when we don't have them (or at the original low price), but on the other if we don't keep the part numbers on the site then when people try to find their old part number it won't come up as it is not on the system and they won't know that the part has superseded (often a part will supersede into multiple parts or multiple different parts depending on the engine).

And on the other hand (third hand, I know), we often have the older rarer parts in our stock (or have had them recently) or can find them at reasonable prices. Again it is difficult to express all these options on the system as there are so many variables.

So the policy we have established is the follows:

- 1) We keep all the older part numbers on the site so people can find them and attempt to keep up with all the supercessions (there are hundreds of them every couple of weeks).
- 2) If we have the original part number and have paid the original cost for it, we charge the original retail price or perhaps a little less.
- 3) If we have purchased the original part number from somewhere we use our actual purchase price plus our standard mark up.

I hope this explain what happened in your case. And I made another couple of calls to dealers and

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parts misers, and was unable to find anyone who had one of these on their shelves.

If you can't find anyone who has the original part number and you decide to bite the bullet and go with the new kit version, please let us know as we do have a couple of these in our stock.

Please feel free to contact me if you would like to discuss this further.

J. D. Neeson

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Unique solution ID: #1130

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